



# STEFAN TIMMS

## Partner

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[Mergers and Acquisitions](#)  
[Business and Corporate Commercial](#)  
[Private Equity](#)  
[Venture Capital](#)  
[United States](#)

### Education / Bar Admissions

LLB, University of Victoria, 2005  
BA (Hons.), University of Western  
Ontario, 1996

Ontario 2006

### Professional Involvement

Board Member, Association for  
Corporate Growth (Chicago Chapter),  
2010-13

Foreign Legal Consultant, Illinois,  
2010-13

### Community Involvement

Pro Bono Advisor, Connect Legal

Pro Bono Advisor, Right To Play

Sports Governing Body Board  
Member (various roles over past two  
decades in Triathlon Canada, Ontario  
Association of Triathletes, Athletes  
Canada)

## EXECUTIVE SUMMARY

Stefan Timms is a Partner in the Toronto office of Borden Ladner Gervais and a member of the firm's Business and Corporate Commercial Group. Stefan is the National Chair of the firm's Private Equity Practice Group, is the Toronto Regional Leader of the firm's U.S. Steering Committee and a member of the firm's International Steering Committee.

Stefan is involved in all aspects of corporate and commercial law and provides legal services to a broad range of clients, including private companies, publicly traded companies, entrepreneurs, start-ups, private equity funds and investors. His practice consists primarily of M&A transactional work, financings, recapitalizations, and reviewing and drafting commercial agreements for corporate clients. Stefan regularly advises foreign clients conducting business in Canada or expanding organically, by investment or by acquisition into Canada. Stefan is a trusted business advisor to many of his clients and is recognized as a creative problem solver that is committed to providing practical, commercial and actionable advice to his clients in a responsive and cost-effective manner.

In 2008, Stefan spent six months at one of the largest international package delivery companies as a temporary replacement for their vice-president/general counsel. In this capacity, he oversaw all legal matters related to both the small package and supply chain aspects of the Canadian business.

Prior to joining BLG, Stefan worked at a Canadian-based international business law firm and while at this firm he spent three years in their Chicago office assisting U.S. based clients with their Canadian legal matters.

Stefan is a former member of Canada's Elite Men's Triathlon Team and is currently involved in several not-for-profit initiatives in the sports sector. In 2010, he was awarded the Lexpert Zenith Award for his pro bono work with Right to Play.

## REPRESENTATIVE WORK

- Leading and supporting cross border and domestic acquisitions, divestitures, minority investments, reorganizations and joint ventures with an emphasis on private equity transactions and transactions in respect of entities involved in financial services, technology, education, real property services, consumer

products, healthcare and manufacturing. Examples of such transactions include acquisitions or sales of minority or majority interests or assets of:

- Technology companies for Groupon, Experian, Vasco Data Security, Centro, Endeavour Capital, Cognizant, Abry Partners, General Catalyst, Autoforums, Torstar, Workopolis and Discover Financial Services.
- Industrial/manufacturing companies for The Government of Canada, Epiroc, Atlas Copco, Chicago Bridge & Iron, Dover Corporation, Ashland, General Electric, Friedman Fleischer & Lowe, North Branch Capital, Pfingsten Partners, R.R. Donnelly, H.I.G., Rank Group, Lakeside Energy, Linamar, Reynolds Food Packaging, Exopack, Philips Electronics, Portland Cement Association, ESSROC, Bakercorp and National Railway Equipment Company.
- Financial services companies for M3 Mortgage Group, Standard Life, Securian Financial Group, Friedman Fleischer & Lowe, Pitney Bowes, Lightyear Capital, Macquarie, Heritage Education, Threshold Financial and Power Corporation.
- Healthcare companies for DW Healthcare Partners, Purdue Pharma, Shoppers Drug Mart, YM Biosciences, LMCW, Akorn Pharmaceuticals, Clubb Capital, Jiva Capital and McKesson.
- Food, beverage, restaurant and agribusiness companies for Mill Street Brewery, Oliver & Bonacini, Morrison Lamothe, Archerwill Investments, Maple Leaf Foods, Sun Capital, Agrium, Greenhouse Holdings North America and Ceres.
- Education companies for Heritage Education, Griffin Education, Holmes Institute, Oxford House College, Bridgepoint and Cambridge Education Group.
- Real property services companies, holding companies or assets for Cushman & Wakefield, Johnson Controls, Power Corporation, VFA, LWG Consulting, Envista Forensics, TransGlobe Apartment REIT, Legacy Hotels REIT, Symphony Senior Living, Equity ICI, Ecom Media Group and Alvarez & Marshall.
- Consumer product goods companies for Sequoia Capital, ACCO Brands, Coty, Safariland, JafTex, Aspire Sports Supplements, Overnight Recovery Brands and Terre Bleu.
- Telecommunications and advertising companies for Bell Media.
- Entertainment companies for Ares Capital.
- Providing and overseeing a wide range of corporate-commercial and regulatory advice for entities expanding their business into Canada, operating their business in Canada or starting a new Canadian business.

## **PUBLICATIONS & PRESENTATIONS**

- Moderator, "Executive Leadership and Driving Corporate Growth," *ACG Toronto Capital Connection Plenary Panel*, November 2018.
- Moderator, "Opportunities in the Evolving Canadian Retail Landscape," *ACG Toronto Breakfast Seminar*, February 2018.

- Moderator, "Patterns for Success in Today's M&A Environment," ACG Toronto Capital Connection Panel, November 2017.
- Speaker, "Important Considerations in Conducting Cross-Border Transactions," ACC Wisconsin Panel, April 2015.
- Speaker, "Cross Border Transactions," CFA Chicago Panel, March 2013.
- Speaker, "Operating a Canadian Business: What Every U.S. General Counsel with Operations in Canada Should Know," ACC St. Louis Panel, January 2013.
- Co-Author, "*Regulatory Considerations in Cross Border Public M&A in Canada*," *The M&A Lawyer*, October 2012.
- Co-Author, "*Thinking about Expanding Your Business? A Snapshot into Investing in Canada*," *Chicago Lawyer*, July 2012.
- Moderator, "Foreign Corrupt Practices — What You Don't Know Can Hurt You," ACG Panel, June 2012.
- Moderator, "Managing Your International Business," ACC Mid-America Panel, June 2012.

#### **ABOUT BORDEN LADNER GERVAIS LLP**

Borden Ladner Gervais LLP (BLG) is a leading, national, full-service Canadian law firm focusing on business law, commercial litigation and arbitration, and intellectual property solutions for our clients. BLG is one of the country's largest law firms with more than 700 lawyers, intellectual property agents and other professionals in five cities across Canada. We assist clients with their legal needs, from major litigation to financing to trademark and patent registration.