

## United States

### SUMMARY

BLG's focus on the United States centres on two distinct offerings: providing advice and counsel on Canadian law to thousands of U.S. businesses that are directly or indirectly active in Canada, and providing introductions and/or referrals to our network of U.S. law firms to assist Canadian companies doing business in the United States.

BLG is one of the few major Canadian law firms that does not have a U.S. office. Our strategy is to establish strong partnerships with U.S. law firms so that we can better serve our clients crossing the border. By leveraging our relationships with U.S. firms, we can better assist our Canadian clients in the U.S.

Equally important, since we only practice Canadian law, and our laws are different than those in the U.S., we work with U.S. companies to solve their legal challenges in Canada. Our U.S. clients know that we will not try to expand our scope outside of Canada, giving them confidence in our focus and service quality. U.S. companies operating in Canada need local counsel to help them navigate our laws in ways that they understand. We offer a full spectrum of support to U.S. companies operating in Canada including: M&A, Labor & Employment, IP, Oil & Gas, Mining & Commodities, Securities and Capital Markets, Corporate Law, Regulatory, Commercial Litigation, Public and Private Partnerships, and Tax.

### PUBLICATIONS

- "[Dispute Settlement in the United States-Mexico-Canada Agreement](#)," November 2018.
- "[USMCA Automotive Rules of Origin](#)," November 2018.
- "[Implications of the US Midterm Election on the USMCA](#)," November 2018.
- "[Doing Business in Canada 2019](#)," November 2018.
- "[Using the New Canadian Industrial Design Practices to Your Advantage](#)," November 2018.
- "[U.S.-Mexico-Canada Agreement: Business Insights on Intellectual Property Issues](#)," October 2018.
- "[Taxpayer Wins Convincing Decision in Landmark Canadian Transfer Pricing Case](#)," October 2018.
- "[They're Back... Renewed U.S. Sanctions Imperil Canadian Business with Iran](#)," August 2018.
- "[Will the Coffey Class Action Have a Ripple Effect?](#)," July 2018.
- "[Canada's Expanded Biometrics Program to Take Effect on July 31, 2018](#)," June 2018.
- "[Tempe Incident Prompts an Autonomous Vehicles Regulatory Review](#)," March 2018.
- "[Steeling for a Fight — U.S. President Trump Announces Tariffs on Imported Steel and Aluminum](#)," March 2018.
- "[Recent Employment Law Amendments in Ontario: What Do They Mean for Employers Going Forward?](#)," February 2018.
- "[Doing Business in Canada 2018](#)," November 2017.
- "[A Tale of Two Cannabis Markets](#)," November 2017.

- "The Historic 2016 United States Elections: Canada and the United States — Forward Together," November 2016.

## REPRESENTATIVE WORK

- **Pan American Silver Corp.** in its US\$1.07 billion acquisition of Tahoe Resources Inc.
- **The Government of Canada** in its C\$4.5 billion purchase of Kinder Morgan's Trans Mountain Pipeline.
- **CanniMed Therapeutics Inc.**, in its contest for control with Aurora Cannabis, including hearings before the Ontario and Saskatchewan securities commissions, and favourable resolution; its proposed and abandoned acquisition of Newstrike Resources Ltd., by way of a share exchange and its prior \$60 million initial public offering.
- **Morgan Stanley and M. Klein & Co.** as financial advisers in the \$18.3 billion acquisition of Randgold Resources by Barrick Gold.
- **Anheuser-Busch InvBev** in the Canadian aspects of its US\$23.5 billion note exchange, as well as its record-breaking C\$2 billion maple bond offering, and C\$1.2 billion private placement of senior unsecured notes.
- **Stone Canyon Industries, LLC** in its acquisition from Platinum Equity of BWAY Corp. for US\$2.4B.
- **HollyFrontier Corp.** in its CDN\$1.125B acquisition of Suncor Energy Inc.'s Petro-Canada Lubricants Unit.
- **Caesars Interactive Entertainment** in its US\$4.4B sale of its Playtika social and mobile games business to Alpha Frontier Limited.
- **Securian Financial Group** in its proposed acquisition of the Affinity business of ivari.
- **Dolly Varden Silver Corporation** in a simultaneous hearing of the British Columbia and Ontario Securities Commissions after a hostile takeover bid by US-based Hecla Mining Company.
- **Volkswagen, Audi** and lead counsel to **Porsche** on multiple class actions concerning vehicle emissions compliance
- **AmeriPride Services Inc.** in its US\$1 billion acquisition by Aramark.
- **Cabela's Incorporated** in its US\$5.5 billion acquisition by Bass Pro Shops.
- **VCA, Inc.**, in connection with their US\$9.1 billion acquisition by Mars, Incorporated

## RANKINGS & RECOGNITIONS

Members of the U.S. Group are recognized in leading rankings publications, including:

- *The Best Lawyers in Canada*®
- *Chambers Canada – Canada's Leading Lawyers for Business*
- *Chambers Global – The World's Leading Lawyers for Business*
- *The Canadian Legal*® *Lexpert Directory*
- *The Lexpert*®/*American Lawyer Guide to the Leading 500 Lawyers in Canada*
- *Who's Who Legal: The International Who's Who of Business Lawyers*

- *The Lexpert® Guide to the Leading U.S./Canada Cross-Border Corporate Lawyers in Canada*
- *World Trademark Review (WTR) 1000 – The World's Leading Trademark Professionals.*
- *Managing Intellectual Property's IP Stars.*