

Making e-Discovery Easier

Leading the Way

The way we practice law is constantly evolving. “Document review” has long been lamented as costly and time consuming, and attempts to control costs have focused on cheaper and cheaper labour. Outsourcing document review to a team of low-cost lawyers is no longer considered best practice or cost-effective. BLG Discovery Services eschews outdated paper-based approaches to e-discovery in favour of using advanced computer analytics backed by litigation expertise and strategy. This allows our lawyers to cut through traditional document sets to devote their time and attention to evaluating the central evidence in the case. In this way, BLG Discovery Services continues to stay ahead of industry trends, delivering the best overall value for its litigation clients.

The BLG Difference

BLG Discovery Services is a national e-discovery team that collaborates with our award-winning litigators to ensure document production obligations are completed for clients at the lowest possible cost, simultaneously increasing the efficiency and effectiveness of the litigators. The team is led by National Counsel Kelly Friedman, who uses over two decades of experience as a practicing litigator and e-discovery thought leader to bring a business-focused approach to planning and executing discovery projects.

- 1 Directed by a senior litigator who is devoted full-time to **strategizing** discovery and is **hands-on** with projects
- 2 Avoids time consuming document review by using **advanced analytics** to complement **legal judgement**
- 3 Provides access to discovery technology **at cost**, making its data hosting fees **one-quarter of the market rate**

Discovery Services operates through a unique managed-services model with KPMG

Top-tier Technology

We use leading e-discovery platforms, Nuix (for data processing and early case assessment) and Relativity (for data analytics, culling, review and production).

Continuous Security

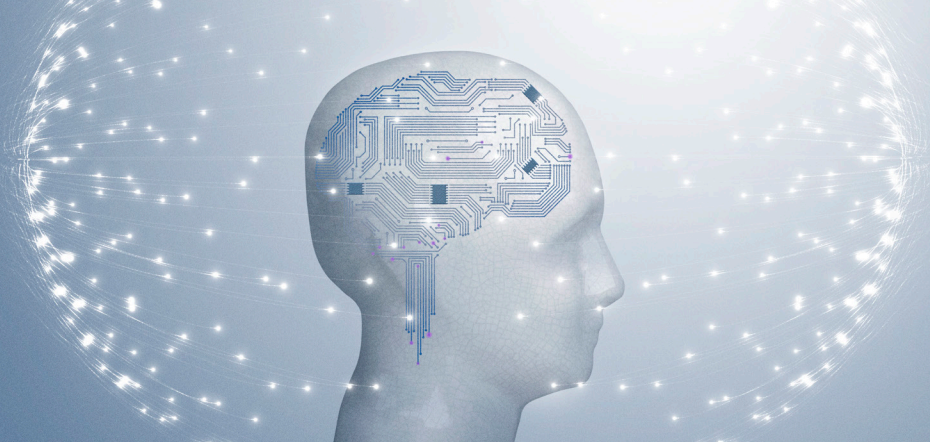
We have exclusive instances of Nuix and Relativity on KPMG’s infrastructure. This means that we get the benefit of KPMG’s first class security infrastructure and only BLG has access to client data with full administrative control over the data and e-discovery software.

Global Buying Power for Essential Technologies

BLG pays to host these technologies on KPMG’s infrastructure at volume discount rates which are passed on to our clients without mark-up. Typically, our clients only pay only a quarter of the monthly hosting cost that would be paid if the client were to engage a vendor on a per case basis.

Continual Assessment of All e-Discovery Tools

We are not bound by long-term contracts to software providers and are constantly on the lookout for state-of-the-art technologies to offer clients.



e-Discovery Trends for 2018

57% of organizations currently spend more than **\$1 million** on e-Discovery per year

70% of e-Discovery costs is paid to lawyers who review data

The **average cost** to companies during an e-Discovery case is **\$1.8 million**

Some Fortune 1000 companies pay more than **\$30 million** for e-Discovery annually

Source: jatheon.com/infographics/ediscovery-trends-for-2018-infographic/

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About Borden Ladner Gervais LLP

Borden Ladner Gervais LLP (BLG) is a leading, national, full-service Canadian law firm focusing on business law, commercial litigation and arbitration, and intellectual property solutions for our clients. BLG is one of the country's largest law firms with more than 700 lawyers, intellectual property agents and other professionals in five cities across Canada. We assist clients with their legal needs, from major litigation to financing to trademark and patent registration.

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