

## China

### SUMMARY

Understanding the needs of Chinese businesses and how legal changes affect your opportunities and operations in Canada — today and tomorrow — is what BLG does best.

Whether seeking to do business in Canada or in China, you require a legal partner that will help you identify potential risks and guide you through any challenges that may arise. With decades of collective experience, BLG and our China Focus Group have the depth and breadth of experience to do just that. In addition to assisting foreign companies seeking to do business in Canada, our expertise has allowed us to help enable Canadian companies pursue business opportunities in China. With a multidisciplinary approach, our team of lawyers and intellectual property specialists provides efficient and effective advice regarding any issue a business, individual or governmental client might face.

BLG also has an impressive team of professionals to help our Chinese clients in multi-generational asset preservation and estate planning for high net worth individuals investing in Canada and abroad.

Through our Beijing office, we've solidified our governmental and professional services relationships in China. It has also placed BLG at the epicenter of China's administrative, policy and regulatory activity. We are laying down an important marker and demonstrating our commitment to China and to our Chinese clients.

#### ***Doing Business in Canada for Chinese Companies***

With decades of collective experience, and over 40 multidisciplinary professionals in our China group, many who speak Mandarin or Cantonese, BLG can help you identify potential risks and guide you through any challenges that may arise when doing business in Canada.

Chinese clients have sought our expertise in mergers and acquisitions transactions as they relate to mining and energy projects, public company takeover bids, acquisitions of private companies, minority investments in public companies and joint ventures.

Included in these activities is advice on all related due diligence, environmental, aboriginal, tax, foreign investment approval, employment, intellectual property as well as other legal matters required when doing business in Canada.

#### ***Doing Business in China for Canadian Companies***

The BLG China group provides Canadian clients with comprehensive industry knowledge and insights into what it takes to do business today in the People's Republic of China. With over two decades of experience in bringing Canadian business to China, the BLG China team has helped Canadian companies navigate complex aspects of doing business in China from both an operational and cross-cultural standpoint.

Whether our clients are exploring opportunities in China or looking to invest, BLG's China Team provides them with the information and advice they need to fully understand the legal and regulatory aspects of doing business between Canada and China, including partnering with Chinese entities. In support of this, BLG has developed close ties to the Embassy of the Peoples Republic of China in Canada and officials within the Ministry of Commerce Peoples Republic of China (MOFCOM).

Through our representative office in Beijing and our two decades of experience in China, BLG has developed a network of known and trusted Chinese law firms and associated service providers to help bring our client's products and services to market. Included in this network are bilateral trade and investment associations such as the Canadian China Business Council (CCBC), China Council for Promotion of International Trade (CCPIT) and The Hong Kong-Canada Business Association (HKCBA).

### ***Asset Preservation and Estate Planning***

Chinese clients living in China and here in Canada turn to BLG for our expertise in multigenerational asset preservation and estate planning for high net worth families. With years of experience advising families in Asia, North and South America, Middle East and Europe, our Global wealth management and structuring team offers comprehensive and flexible solutions to serve clients effectively in their personal circumstances.

## **PUBLICATIONS**

- [Enforcing Chinese Judgments and Arbitral Awards in Canada](#)
- [Top 10 Legal Risks for Business in 2018](#)
- [China Focus Group Brochure](#)
- [BLG Vancouver Global Wealth Management and Structuring Team](#)
- "[Doing Business in Canada 2019](#)," November 2018.
- "[BLG is Live on WeChat](#)," October 2017.
- "[BLG in China for B20 Summit at G20 and Events with Prime Minister](#)," September 2016.
- "[BLG Strengthens Its Activities In China](#)," April 2016.

## **REPRESENTATIVE WORK**

Set out below is a selection of representative transactions involving entities in China, where BLG advised the following parties:

- China Oil and Gas Group Limited in its \$235.6 million acquisition of Baccalieu Energy Inc.
- eQube Gaming Limited in its three-cornered amalgamation.
- Yanchang Petroleum International Limited in its \$320 million acquisition of Novus Energy Inc.
- UGE, a company with manufacturing operations in China and a head office in New York, in going public through a qualifying transaction with a CPC on the TSX Venture Exchange.
- Underwriters for the \$30 million initial public offering of Datawind Inc. on the TSX, a company in the business of design, manufacturing, sale and distribution of affordable laptop devices, smart phones and internet services for emerging markets.
- ZTE Corporation in connection with its continuing relationship with Public Mobile Inc., a telecommunication company headquartered in Toronto and operating a wireless network in Québec and Ontario.
- A TSX-listed company on its proposed C\$3.5-billion strategic investment by a major Chinese State-Owned Enterprise.
- Northern Peru Copper Corp. on its friendly acquisition by China Minmetals Nonferrous Metals Co. Ltd. and Jiangxi Copper Company Ltd. for \$445 million.

- Loblaws Inc. on its C\$225 million acquisition of T&T Supermarket Inc., the largest “Asian grocer” in Canada.
- A major Chinese conglomerate on its proposed acquisition of hotels in Canada.
- A large Chinese pharmaceutical company on its acquisition of a TSX-Venture listed company.
- A Chinese company on a \$250 million financing of telecommunications equipment.
- A Chinese company on a \$250 million acquisition involving an initial public offering of a new company which utilized Canadian technology and management and a PRC labour force.
- Genus plc, a publicly-listed animal genetics company based in the UK in a transaction for the purchase of Québec-based Génétiporc, the porcine genetics business of Aliments Breton Foods Group and a complementary business to Genus’ existing PIC business. The acquisition involved porcine genetic assets and boars cross Canada, shares of US and Mexican subsidiaries and shares in a Brazilian joint venture, in addition to negotiating future supply agreements respecting Canada, China and elsewhere.
- Western Potash Corp. in a C\$32 million strategic equity investment from CBC (Canada) Holding Corp., a joint venture company owned by China BlueChemical Ltd. and Benewood Holdings Corporation Limited, by way of a private placement for 45,040,876 common shares from Western’s treasury, representing a 19.9% ownership interest in Western on a non-diluted basis.
- Sentry Select China Fund, an investment fund and Sentry Select Capital Corp., the manager of the Fund, in its C\$86 million initial public offering.
- Imaging Dynamics Company Ltd., a TSX-Venture listed medical technology company with offices in Hong Kong and Beijing, in their annual compliance and financing matters.
- New Pacific Metals Corp., a TSX-listed exploration and development company with projects in China, in their annual compliance and corporate governance matters.
- China National Gold Group Hong Kong Limited on its acquisition of 95% shares of Mundoro Mining Inc.

## **RANKINGS & RECOGNITIONS**

Members of the China Group are recognized:

- In the 2015 edition of The Best Lawyers in Canada® for Energy Law
- In the 2015 edition of Chambers Global – The World’s Leading Lawyers for Business for Finance, Energy, Intellectual Property, International Trade/WTO.
- In the 2014 edition of The Best Lawyers in Canada® for Natural Resources Law.
- In the 2013 edition of Chambers Global – The World’s Leading Lawyers for Business for Energy & Natural Resources: Mining.
- In the 2013 edition of The Lexpert®/American Lawyer Guide to the Leading 500 Lawyers in Canada for Mining.
- In the 2013 edition of The Canadian Legal Lexpert® Directory for Mining.

## PRACTICE LEADERS

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