



## André Dufour

### Partner

T 514.954.2526  
F 514.954.1905  
Montréal  
[ADufour@blg.com](mailto:ADufour@blg.com)  
[LinkedIn](#)

[Mergers & Acquisitions](#)  
[Corporate Commercial](#)  
[United Kingdom and Europe](#)  
[Agribusiness](#)  
[Crisis Management](#)

André practices business law with a focus on **mergers and acquisitions**. He advises businesses from various industries about their commercial activities and transactions of all kinds.

He has acted for **Canadian and international companies** in complex mergers and acquisitions.

He has also represented companies in a broad range of transactions, including:

- corporate reorganizations
- joint ventures
- financing (especially venture capital and private equity transactions)
- drafting and negotiation of various types of commercial contracts

He is also actively involved in many cultural and community organizations.

## Experience

- Represented Hachette Group in an acquisition in the gaming industry
- Represented Covea Group, a shareholder of La Capitale, in its merger transaction with SSQ
- Represented BlueMed Medical Supplies in its sale to Aspen Capital Group
- Shareholders of Harmonium Corporation in its sale to the Lallemand Group.

- Aéroports de Montréal in a joint venture for the purchase and management of a major real estate portfolio.
- Université de Montréal in an international technology marketing project.
- JTI-MacDonald in various international corporate reorganisations.
- Carrier (UTC) in the sale of its Dettson division.
- Fonds de solidarité FTQ, Fondations CSN and Desjardins in the acquisition of Groupe Atis Inc.
- L.A.C. International in the acquisition of an agro-food business.
- Courchesne Larose in the acquisition of companies in Canada and the United States.
- Equifax in a project to establish a subsidiary in France.
- Parrish & Heimbecker in the sale of a division to Exceldor.
- Groupe Artelia (France) in a transaction involving the acquisition of a consulting engineering firm.
- Famar Group in the acquisition of a division of a Canadian pharmaceutical company.
- Tecalemit Group in an acquisition in the aviation industry.

## Insights & Events

- Trends to watch in 2021 – ESG: from optional to essential, BLG Perspective, January 2021
- Speaker, seminar on negotiation, conference organized by the Québec Bar Association and HEC Montreal, October 2018.
- Speaker, post-closing claims, International Bar Association Annual Conference, Rome, Italy, 2018.
- Speaker, use of A.I. in transactions, International Bar Association Annual Conference, Sydney, Australia, 2017.

## Beyond our Walls

### Professional Involvement

- Past Chair, M&A Law Committee, International Bar Association (IBA)
- Member, Board of Trade of Metropolitan Montréal
- Member, Canadian Bar Association

### Community Involvement

- Member of the Acquisition Council, Hirshhorn Museum (Washington)
- Board Chair, Mission Inclusion
- Board Member and Governance Committee Member, Montréal Museum of Fine Arts Foundation
- Member of the Acquisition Committee (Canadian Art), Montréal Museum of Fine Arts
- Board Secretary, Maisonneuve-Rosemont Hospital Foundation
- Board Member, The Canadian Club

## Awards & Recognitions

- Recognized in the 2024 edition (and since 2013) of *Best Lawyers in Canada*® (Corporate Law). Also selected in the 2024 edition (and since 2018) (Mergers & Acquisitions Law) and in the 2024 edition (and since 2020) (Leveraged Buyouts and Private Equity Law) and in 2024 edition (and since 2021) (Venture Capital Law).

- Recognized in the 2024 edition (and since 2022) of *Lexpert Special Edition: Finance and M&A*
- Recognized in the 2024 (and since 2020) edition of *The Canadian Legal Lexpert® Directory* (Corporate Commercial Law, Corporate Mid-Market, Private Equity) and in the 2018 edition (and since 2013) (Corporate Commercial Law, Corporate Mid-Market, Mergers & Acquisitions, Private Equity).
- Recognized as a 2023 *Thomson Reuters Stand-out Lawyer*
- Recognized in the 2022 edition (and since 2017) of *IFLR1000 – The Guide to the World's Leading Financial Law Firms* (M&A)
- Recognized in the 2020 edition of *Lexpert Special Edition: Agribusiness and Cannabis*
- Recognized in 2017 as "one of the Top 25 Most Influential Lawyers in Canada" by *Canadian Lawyer Magazine*.
- Recognized as a 2017 Acritas Star.

## Bar Admission & Education

- Québec, 1985
- LL.B., Université de Montréal, 1984

---

### BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

[blg.com](https://www.blg.com)

© 2024 Borden Ladner Gervais LLP. Borden Ladner Gervais LLP is an Ontario Limited Liability Partnership.