

## United Kingdom and Europe

Doing business in Canada can be complex. It's key to have a trusted legal team with a successful track record of helping U.K. and Europe-based clients operate effectively in Canada.

Our experienced, multidisciplinary legal teams provide advice and counsel on Canadian law to thousands of businesses in the United Kingdom and Europe that are directly or indirectly active in Canada. We also regularly work closely with U.K. and European firms to provide Canadian clients with seamless legal support internationally.

We advise our clients on:

- mergers & acquisitions, including cross-border and financing transactions
- class actions
- cybersecurity
- labour & employment
- insurance claim defence
- intellectual property
- international trade & arbitration
- investment management
- regulatory
- banking
- electric utilities
- infrastructure & P3
- mining
- oil & gas
- privacy
- tax

We act for clients across a broad range of sectors and institutions, including:

- banks
- asset managers
- insurers
- defence and security
- aerospace
- education
- manufacturers
- financial services

- several of Canada's largest pension funds
- life sciences
- transportation
- energy
- technology
- infrastructure
- consumer
- professional companies

We have Canada's largest dedicated international trade practice, and are uniquely positioned to provide comprehensive assistance to U.K. and European stakeholders on:

- the Canada-EU Comprehensive Economic and Trade Agreement (CETA)
- NAFTA/USMCA
- the Trans-Pacific Partnership (TPP)
- all other cross-border trade and investment matters, including customs and tariffs, compliance with sanctions and export control laws

## Experience

- Appointed by the U.K. Government to its trade law panel, along with consortium partners, to provide services in international trade disputes and international trade negotiations. Assisting with the U.K.'s CPTPP accession negotiations and free trade negotiations.
- Counsel to several Lloyd's of London syndicates, defending claims brought against insureds as well as providing opinions respecting Builders Risk/COC, EPL, Commercial Host Liability, CGL and D&O policy coverage issues.
- K+S Aktiengesellschaft on the US\$1.47 billion sale of its Canadian salt assets to Stone Canyon Industries Holdings LLC, Mark Demetree and Partners.
- John Wood Group PLC, a British multinational energy services company, in the US\$67 million sale of its joint venture interest in TransCanada Turbines to joint venture partner TC Energy.
- Canadian counsel for Cambridge Education Group Limited (headquartered in the U.K.) in its sale CATS Colleges Holdings Limited to a subsidiary of Bright Scholar Education Holdings Limited (NYSE: BEDU), the largest operator of international and bilingual schools in China.
- Canadian counsel for global Europe-based innovative pharmaceutical companies on patent and trademark issues.
- Groupe Bastide's acquisition of sleep apnea treatment and diagnostic company Medpro Respiratory Care.
- Acted for a U.K. offshore vessel company in connection with its C\$3 million acquisition of one of Canada's largest ship building companies
- Represented the vendor Balfour Beatty PLC in the US\$1.3 billion sale of its professional services division – Parsons Brickerhoff Group Inc. — to WSP Global Inc.
- Acted in the sale of a U.K. equipment rental business for C\$171 million and in the US\$465 million purchase of a distribution and support business operating in South America, West Canada and the U.K.
- Acted for a Canadian mining company in a C\$11.5 million private acquisition of a shareholding interest in a mining company listed on the London AIM market, with gold mining property in Zimbabwe

- Represented a global investment bank as their Canadian counsel in connection with a C\$17.2 billion financing commitment regarding the amalgamation of an electronic data provider and a U.K. international news agency
- Represented a major Canadian bank which lead a syndicate of underwriters in a short form prospectus offering worth US\$38.35 million for an international gold developer
- Represented a U.K. international education and information business in a C\$950 million acquisition of a US-based educational and clinical testing and performance management services company
- Acted for a publicly-listed U.K. animal genetics company in the US\$35.6 million purchase of life sciences business in Québec

## BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

[blg.com](http://blg.com)

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