



## Stephen Nguyen

### Partner

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[Automotive](#)  
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Stephen advises private companies on a broad range of corporate and commercial matters. He has particular expertise in:

- private mergers and acquisitions
- corporate reorganizations
- commercial arrangements and agreements

He also advises non-profit organizations on corporate, commercial and governance matters.

Stephen articulated with BLG before joining the firm. He also summered in-house with an international manufacturer of consumer goods.

## Experience

- Advised Trilliant Networks (Canada) Inc., a leading international provider of utility solutions for advanced metering and smart grid systems, in its acquisition of PrimeStone, a privately owned intelligent data collection and analytics company.
- Advised Captionmax, a US-based close captioning company, in its acquisition of Calgary, Alberta-based National Captioning Canada (NCC). CaptionMax is one of North America's largest closed captioning and media accessibility companies. Captionmax serves a variety of industries including: Media and Entertainment, Corporate, Education, and Government.

- Advised Rester Management in its acquisition of Elad Canada Realty Inc. for a purchase price of over C\$500 M.
- Advised **Fidelity Investments Canada ULC** with its participation in ApplyBoard's C\$100 M Series C Funding Round.
- Advised **Trilliant** in its acquisition of Colombian data-analytics firm PrimeStone.
- Advised a major private education provider in connection with its sale to a private equity fund for C\$400 million.
- Advised **Capital Power Corporation** in its C\$977 million acquisition of Goreway Power Station Holdings Inc., from joint owners JERA Co. Inc. and Toyota Tsusho Corporation.
- Advised **Nuseed Canada Inc.** and its affiliate in their acquisition of carinata assets from Agrisoma Biosciences Inc.
- Advised **ZYUS Life Sciences Inc.** in connection with its acquisition of intellectual property and information technology assets from Ehave, Inc. for C\$3.2M.
- Regularly advises an HVAC service and rental company with multiple asset and share transactions.
- Regularly advises a national lubricants manufacturer with respect to general commercial matters.
- Regularly advises Ontario public colleges with respect to commercial and governance matters.
- Advised an aerospace and defense company with a global restructuring in connection with the realignment of its business segment.
- Advised **Cushman & Wakefield Inc.** with its acquisition of 20 VIC Management Inc.
- Advised a purchaser in connection with its acquisition of a major food processing company.
- Advised **Tender Choice Foods Inc.** in connection with its sale to Blue Goose Pure Foods Ltd. of its secondary meat processing business.
- Advised **Joe Johnson Equipment Inc.** in connection with the sale of its Canadian and U.S. municipal equipment business to Federal Signal Corporation for USD\$79M.
- Advised several Ontario public hospitals in connection with intellectual property commercialization transactions, use of excess real estate asset transactions, joint venture arrangements with for-profit businesses and other revenue-generating activities.
- Advised multiple Ontario veterinarians with respect to reorganizations and share transactions.
- Advised **Anixter Canada Inc.** in connection with obtaining a \$325M credit facility with the Bank of Nova Scotia.

## Beyond Our Walls

### Professional Involvement

- Member, Law Society of Upper Canada
- Member, Canadian Bar Association
- Member, Ontario Bar Association
- Member, Federation of Asian Canadian Lawyers (FACL)
- Member, National Asian Pacific American Bar Association (NAPABA)

### Community Involvement

- BLG Mentor
- Member, BLG Student Committee
- Member, BLG Race Action Committee

## Bar Admission & Education

- Ontario, 2015
- JD, Queen's University, 2014
- BA, University of Waterloo, 2009

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### **BLG | Canada's Law Firm**

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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