



## Sharlie Gaudette-Richard

### Senior Associate

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[Commercial Real Estate](#)  
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Sharlie specializes in real estate law and advises clients on a range of topics including acquisitions, sales, financing and developments.

She also has experience with:

- creating joint ventures
- corporate and commercial law
- mergers and acquisitions

Prior to joining BLG, Sharlie practised in the legal department of a global real estate leader and contributed to several major real estate transactions.

## Experience

- Played a key role in the acquisition of a portfolio of 30 multifamily residential properties in the United States in 2021 for US\$3.6 billion and subsequent syndication of 50 per cent of that portfolio to two sovereign funds.
- Facilitated the creation of a joint venture with a global institutional investor related to a class A office development in Austin, Texas in 2021.
- Played an important role in the creation of a joint venture with a real estate institutional investor as well as the securing of a loan worth more than US\$150 million in the United States in 2020.
- Assisted a US\$450 million industrial development project involving 11 class A properties in California in 2019.

## Insights Rollup

- Author, "Creation of Mobilité Infra Québec: Major powers for this new agency", BLG Article, May 2024
- Author, "Major public infrastructure projects in Québec: A major reform of the legislative framework", BLG Article, May 2024

## Beyond Our Walls

### Professional Involvement

- Member, Barreau du Québec

### Community Involvement

- Collaborator, Young Leaders Network, Jeune Chambre de commerce de Montréal, 2021-2022

## Awards & Recognitions

- Recognized in the 2024 edition of *The Best Lawyers in Canada Best Lawyers: Ones to Watch in Canada* (Real Estate Law).

## Bar Admission & Education

- Québec, 2018
- JD, Université de Montréal, 2018
- LL.L., University of Ottawa, 2016

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