



Sharlie Gaudette-Richard

Senior Associate

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[Infrastructure](#)
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Sharlie is a part of BLG's Corporate Commercial Group and focuses her practice on infrastructure law, project development and mergers and acquisitions. She advises bidders, contractors, and public and private sector clients on various stages of project partnerships, from planning to completion.

Sharlie helps clients with:

- negotiating, drafting and signing various agreements;
- navigating the RFP process (from the bidder or tenderer standpoint);
- preparing procurement templates and documents;
- understanding compliance processes;
- dispute prevention and resolution.

Sharlie leverages her expertise in real estate law as well as corporate and commercial law to analyze the contractual and financial risks associated with construction projects and mergers and acquisitions. She is also well versed in the establishment of joint ventures.

Prior to joining BLG, Sharlie practiced in the legal department of a global real estate leader and contributed to several major real estate transactions.

Experience

- Played a key role in the acquisition of a portfolio of 30 multifamily residential properties in the United States in 2021 for US\$3.6 billion and subsequent syndication of 50 per cent of that portfolio to two sovereign funds.
- Facilitated the creation of a joint venture with a global institutional investor related to a class A office development in Austin, Texas in 2021.
- Played an important role in the creation of a joint venture with a real estate institutional investor as well as the securing of a loan worth more than US\$150 million in the United States in 2020.
- Assisted a US\$450 million industrial development project involving 11 class A properties in California in 2019.

Insights & Events

- Author, "Bill 69: A new era for the Québec energy sector", BLG Article, September 2024
- Author, "Creation of Mobilité Infra Québec: Major powers for this new agency", BLG Article, May 2024
- Author, "Major public infrastructure projects in Québec: A major reform of the legislative framework", BLG Article, May 2024

Beyond Our Walls

Professional Involvement

- Member, Barreau du Québec

Community Involvement

- Collaborator, Young Leaders Network, Jeune Chambre de commerce de Montréal, 2021-2022
- Volunteer, BLG Reads to Kids

Awards & Recognitions

- Recognized in the 2025 edition (and since 2024) of *The Best Lawyers in Canada Best Lawyers: Ones to Watch in Canada* (Real Estate Law).

Bar Admission & Education

- Québec, 2018
- JD, Université de Montréal, 2018
- LLL, University of Ottawa, 2016



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