



## Scott Robson

### Partner

T 403.232.9589  
F 403.266.1395  
Calgary  
[SRobson@blg.com](mailto:SRobson@blg.com)  
[LinkedIn](#)

[Capital Markets](#)  
[Corporate Finance](#)  
[Mergers & Acquisitions](#)  
[Corporate Commercial](#)  
[Private Equity & Venture Capital](#)  
[Technology](#)

Scott's practice focuses on advising clients on cross-border and domestic mergers and acquisitions, corporate finance, shareholder activism, and other important corporate and securities law matters.

He has extensive experience acting for both public and private companies operating in a broad range of industries, including energy and natural resources, technology, healthcare, consumer and retail, transportation and automotive, industrials, financial, and lodging and real estate.

Scott also regularly advises companies and their boards of directors on corporate governance requirements, continuous disclosure obligations, stock exchange requirements, and general commercial matters.

## Experience

- Acted for the **Government of Canada** in connection with its \$4.5 billion acquisition of the Trans Mountain and Puget Sound Pipelines and related terminals.
- Acted as Canadian counsel for **Stone Canyon Industries LLC** in connection with its approximately \$1 billion acquisition of the parent holding company of Industrial Container Services.
- Acted for **Capital Power Corporation** (TSX:CPX) in connection with its public offering of \$350 million aggregate principal amount of subordinated notes under a base shelf prospectus, as supplemented by a prospectus supplement.

- Acted as Canadian counsel for **EagleTree Capital** in connection with its acquisition of MMGY Global, a leading integrated marketing firm specializing in travel, tourism and hospitality.
- Acted for minority shareholders of **Optiom O2 Holdings Inc.** in connection with its sale to Aviva plc for \$170 million.
- Acted for **Agrinam Acquisition Corporation** (TSX: AGRI.V), a Special Purpose Acquisition Corporation (SPAC), in connection with its initial public offering of 13,800,000 Class A restricted voting units for aggregate gross proceeds of US\$138 million.
- Acted for **AutoCanada Inc.** in connection with its private placement of \$125 million aggregate principal amount senior notes and concurrent take up by way of cash tender offer of senior notes with \$124.5 million aggregate principal amount.
- Acted for **Optiom Inc.** in connection with its sale of a majority interest to private equity firm Novacap Investments, Inc.
- Acted for **Trimac Transportation Services Inc.** in connection with its \$70 million acquisition of Gibson Energy's Canadian trucking business.
- Acted for **Kelt Exploration Ltd.** (TSX:KEL) in connection with its short-form prospectus offering and concurrent private placement of \$90 million principal amount of convertible debentures.
- Acted as Canadian counsel for **EagleTree Capital** in connection with its acquisition and related financing of a majority stake in FuseFX, LLC, a visual effects studio providing visual effects services for episodic television, feature films, commercials and VR productions.
- Acted for **Northern Property REIT** (TSX:NPRUN) on Canada's largest multi-family real estate transaction, being the \$305 million acquisition of True North Apartment REIT and the \$535 million acquisition of a private multi-family portfolio from affiliates of Starlight Investments Ltd. and Public Sector Pension Investment Board.
- Acted for **Raging River Exploration Inc.** (TSX:RRX) in connection with its \$109 million acquisition of Rock Energy Inc. (TSX:RE).
- Acted for **Redneck Oilfield Services** and **Raptor Oilfield Services** in connection with the sale of all of their issued and outstanding shares to Strad Energy Services Ltd. (TSX:SDY), with a transaction value of approximately \$30.6 million.
- Acted for **Arsenal Energy Inc.** (TSX:AEI) in connection with a statutory plan of arrangement involving Lone Pine Resources Canada Ltd.
- Acted for **AutoCanada Inc.** (TSX:ACQ) in connection with its various acquisitions of automobile dealerships across Canada via both share purchase and asset purchase, with an aggregate transaction value of over \$100 million.
- Acted for **Stonehaven Exploration Ltd.** (TSXV:SE) in connection with its amalgamation with Deventa Energy Inc.

## Insights & Events

- Author, "Cross border M&A: 8 (more) tips for international buyers doing deals in Canada", BLG Article, August 2023
- Presenter, "M&A Preparedness Webinar", Foresight Canada, September 15, 2022
- Canadian blind pools heat up the market: SPACs, CPCs and G-Corps, BLG Video, July 2021
- Author, "The impact of COVID-19 on M&A transactions", BLG Article, April 2020
- Author, "Simple Agreements for Tokens (SAFTS) and the Regulatory Risk of ICOs and Token Sales", BLG Article, February 2018
- Co-author, "The Interplay between Summary Judgment and Allegations of Gross Negligence in the Oil and Gas Industry," The Resource: BLG Energy Law Blog, January 27, 2015



## Beyond Our Walls

### Professional Involvement

- Member, Canadian Bar Association
- Member, Law Society of Alberta
- Member, Calgary Bar Association

### Community Involvement

- Board member, Solar Alberta

## Awards & Recognitions

- Recognized in the 2023 edition of the *Canadian Legal Lexpert Directory* (Corporate Mid-Market)

## Bar Admission & Education

- Alberta, 2015
- JD, University of Windsor, 2014
- B.Sc., University of Alberta, 2008

---

### BLG | Canada's Law Firm

As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

[blg.com](https://www.blg.com)

© 2024 Borden Ladner Gervais LLP. Borden Ladner Gervais LLP is an Ontario Limited Liability Partnership.