



## Kasim Salim

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Kasim provides support and advice for corporate commercial and infrastructure projects.

His areas of expertise include:

- advising on corporate governance, procurement and contract matters for infrastructure projects
- providing normal-course business advice

Kasim is conversant in French.

## Experience

- Acting for the project sponsor on a number of large public infrastructure projects.
- Drafting, negotiating and completing funding agreements with senior levels of government in large public infrastructure projects.
- Drafting the request for qualifications, request for proposals and the resulting services agreements for sponsor-side service providers, such as architects and engineers, in large public infrastructure projects.
- Drafting the request for qualifications, request for proposals, construction contracts (including use of CCDC forms and preparing supplementary conditions) and the project agreement for large public infrastructure projects.

- Negotiating and closing the project agreement and numerous related closing agreements and instruments in large public infrastructure projects.
- Preparing and providing briefings to key decision-makers of project sponsors throughout the phases of projects, including in support of internal governance approvals, in large public infrastructure projects.
- Providing on-going advice on project procurement and implementation matters and governance models, in large public infrastructure projects.
- Providing advice on regulatory and third party policies and approvals, in large public infrastructure projects.
- Supporting post-closing matters, including advising on rights, remedies and claims, in large public infrastructure projects.
- Drafting, reviewing and negotiating loan, contribution, guarantee and grant agreements in respect of government procurement and funding programs.
- Drafting the full suite of template project agreement and related agreements used by a Federal Crown Corporation for infrastructure projects.
- Drafting the template funding agreement used by a Federal Crown Corporation for infrastructure projects.
- Drafting the template loan, grant and related agreements used in respect of an environmental fund endowed by the Federal Government.
- Acting for municipalities in Ontario, and elsewhere in Canada.
- Drafting, reviewing and negotiating a wide variety of corporate-commercial and business transaction agreements, such as business formation, partnership, joint venture and other business agreements and arrangements; and service and outsourcing contracts and arrangements.
- Acting on behalf of both vendors and purchasers in numerous merger and acquisition transactions in different industries
- Acting on behalf of both investors and investee-companies in corporate finance matters

## Insights & Events

- Presenter, "Project Delivery and Capital Planning," Health Sector Legal Symposium: Developing a Modern Campus of Care, Borden Ladner Gervais LLP, September 2024
- Guest Speaker, "Live Chat Public Sector with National Public Sector Champion OEMC: Legal Trends in Public Procurement," National Institute of Supply Chain Leaders (NISCL), June 2024
- Co-Presenter, "IPD to P3: How to Select the Right Delivery Model for Your Project, Canadian Institute," Sixth Annual National Forum on Canadian Healthcare Infrastructure, October 2021
- Presenter, "IPD to P3: How to Select the Right Delivery Model for Your Project," Healthcare Infrastructure Conference, Canadian Institute, October 2021
- Co-Presenter, "Municipal Infrastructure - The Dawn of a New Era." Association of Municipalities of Ontario, August 2018.
- Co-Author, "Top 10 Legal Risks for Business in 2018 – Infrastructure," BLG, January 2018.
- Co-Presenter, "Navigating Municipal Infrastructure Projects." Association of Municipalities of Ontario, August 2017.
- Co-Author, "Top 10 Legal Risks for Business in 2017 – Infrastructure," BLG, January 2017.
- Presenter, "Canadian Bar Association and the Auditing and Assurance Standards Board Joint Policy Statement, 2016" BLG's In-House Counsel Professionalism Conference, Summer 2017.
- Co-Presenter and Panel Chair, Panel discussion on professionalism issues in managing corporate transactions, BLG's In-House Counsel Professionalism Conference, Summer 2016.
- Co-Presenter, "Ethics in Negotiation." BLG's In-House Counsel Professionalism Conference, Fall 2013.
- Co-Presenter, "Anatomy of a Complex Procurement Process, Lexpert Seminar, Summer 2013.

- Moderator, "Financing in Difficult Times." BLG/Invest Ottawa Seminar, Spring 2013.
- Co-Author, "Municipalities and the P3 Model: Seeing Obstacles and Opportunities," Construction Canada, December 2011.
- Co-Presenter and Panel Chair, Panel discussion on professionalism issues in managing corporate transactions, BLG's In-House Counsel Professionalism Conference, Spring 2011.
- Presenter, Panel discussion on corporate transactions, Ontario Bar Association's Young Lawyers Division, Fall 2011.
- Co-Presenter, "Contracting for Professional Services: Problems, Pitfalls and Solutions." Ontario Institute of the Purchasing Management Association of Canada, Fall 2010.
- Presenter, "Major Milestones in Corporate Transactions," Ontario Bar Association's Young Lawyers Division, Fall 2010.

## Beyond our Walls

### Professional Involvement

- Member, Law Society of Ontario
- Member, Law Society of Nunavut
- Member, County of Carleton Law Association
- Member, Canadian Bar Association

## Awards & Recognitions

- Recognized in the 2024 edition of *The Canadian Legal Lexpert® Directory*. Kasim was also recognized in the 2023 edition (and since 2019) for Corporate Commercial and the 2022, 2021, 2020, 2018 and 2016 editions for Corporate Mid-Market and Infrastructure Projects.
- Recognized in the 2024 (and since 2018) edition of the *Lexpert Special Edition - Canada's Leading Infrastructure Lawyers*.

## Bar Admission & Education

- Ontario, 2003
- Nunavut, 2018
  
- LLB, University of Ottawa
- BA (with Distinction) in Economics and Political Science, McGill University

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intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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