

# We understand the needs of our international and domestic clients and the legal challenges that can affect their opportunities and operations in Canada or abroad.

Whether seeking to do business in Canada or internationally, you require a legal partner that will help identify potential risks and provide guidance through any challenges that may arise.

With centuries of combined expertise, our International Group is peerless in our diversity and experience. Our multidisciplinary team of lawyers and intellectual property specialists provides efficient and effective advice to our business, individual and governmental clients.

We represent a diverse range of clients in over 30 languages from across the globe, including China, India, Japan, Korea, the United Kingdom, the United States, Latin America, the Caribbean and EMEA (Europe, the Middle East and Africa).

We serve governments and private and public companies in numerous sectors. Our long history as Canada's law firm combined with a global network of leading law firms enables us to resolve our clients' most complex legal challenges, regardless of location.

## Specializations

### China

We have more than 40 Chinese and Canadian-trained professionals in our China group, many of whom are fluent Mandarin or Cantonese. Members of our China group are ranked by the most respected international and national legal publications as the top legal professionals in Canada.

### India

Our India Group is one of the largest and most experienced in Canada, with leading professionals from multiple practice areas and industries across the country.

### Japan

With more than 50 years' experience advising Japanese companies on doing business in Canada and worldwide, we understand the complexities of transactions and disputes.

### Korea

Our Korea group has all the expertise you need, whether you're exploring business options in Canada or abroad.

### Latin America & the Caribbean

Latin America and the Caribbean are complex and diverse across legal, political, cultural, linguistic and economic terms. It's key to have a vigilant legal team who understand the intricacies of doing business in these regions.

### United Kingdom and Europe

We help U.K. companies with effective operations and navigation of Canada's legal and regulatory regimes. We also assist Canadian clients with their U.K. needs.

### United States

We help U.S. businesses mitigate the risks associated with doing business in Canada and have strong partnerships with U.S. law firms to best serve our Canadian clients crossing the border.

## Experience

Involved in the preparation of responses to project-specific requests for proposals and have acted as counsel to participants in build, operate, acquire and sell projects. In this process we have coordinated various participants in the private and public sectors including governmental agencies, land owners, developers, contractors, lenders and technical consultants.

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Acted for one of the members of a concessionaire joint venture in connection with a light rail transit project in Mumbai, India

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Appeared before and/or acted as arbitrators in such diverse tribunals as the US-Iran Arbitration Tribunal sitting at The Hague, arbitral panels established under NAFTA Chapters Eleven and Nineteen, and the Canadian International Trade Tribunal and China International Economic and Trade Commission.

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Acted as policy and legislative advisors assisting foreign governments in domestic implementations of their international trade obligations, and advisory participation in the recent Review of the Hong Kong Companies Ordinance.

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Acted in more ICSID and UNCITRAL investor-state arbitrations than any other Canadian law firm. We have represented the Government of Mexico in all of its investor-state cases and have advised numerous other government and private sector clients in connection with this new and potent legal remedy.

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Acted as counsel in international transactions involving cellular telephone networks, fixed-line telephone networks, satellite, cable television and other related areas.

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Acted as counsel to a multi-national joint venture to procure, launch and operate commercial satellites.

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Acted as counsel to a major Canadian telecommunication company in connection with telecom bids in Latin America, including the negotiation and preparation of joint venture and shareholder agreements.

Acted as counsel to the establishment of foreign shipping companies in Canada and of several consortia including the preparation of bid responses for the establishment of an airport link between a major US airport and one of the busiest urban centres in North America and to a world-leading transportation company in connection with the development and construction of a subway system in Europe.

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Acted as counsel to investment bankers arranging the financing and construction of a proposed waste management plant in Latin America.

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Assisted in the acquisition or purchase and sale, financing, securitization and building of corporate and project assets, including facilities, equipment, concession rights, semi-submersible and land-based oil rigs for use in Latin America, and the purchase and sale of various supply vessels, including vessels used for servicing oil drilling platforms in Scandinavia.

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## Related Expertise

Intellectual Property

Labour & Employment

Cybersecurity, Privacy & Data Protection

Mergers & Acquisitions

International Trade & Investment

International Arbitration

## Key Contacts

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