



Ian Graf

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[Commercial Real Estate](#)

[Real Estate Investments](#)

[Real Estate Lending & Financing](#)

[Real Estate Project Development](#)

[Leasing](#)

Ian practices **commercial real estate** law and acts for a wide variety of clients, including real estate owners, investors and developers, with respect to acquisitions and dispositions, financings, commercial leasing and land development.

Ian also acts for clients active in **real estate lending**, including banks, credit unions, life insurance companies and private investors, and for borrowers, with respect to all types of real estate financing transactions, including acquisition financing, land loans, mezzanine financing, construction financing, deposit protection insurance facilities and term financing.

Ian advises clients with respect to structuring real estate investments, negotiating and drafting purchase agreements, co-ownership agreements and other principal documents, advising on due diligence issues and undertaking closing matters.

He also assists landlords and tenants in all aspects of commercial leasing, including drafting standard form leases and negotiating ground leases, leases, subleases and licences, and he advises real estate owners and developers with respect to rezoning, subdivision and other local government matters and with respect to issues under the *Land Title Act*, the *Strata Property Act* and the *Real Estate Development Marketing Act*.

Ian has previously been general counsel for a privately held real estate investment and development company active in Canada and the United States, overseeing its legal affairs and working with executives to develop and

implement investment, mortgage lending and property development decisions. Prior to joining BLG, Ian practiced commercial real estate law with a leading global law firm based in New York.

Insights & Events

- Author, "Land Title Office Due Diligence Deskbook", BLG Article, January 1999

Beyond Our Walls

Professional Involvement

- Member, Canadian Bar Association (Real Property) – Vancouver Section
- Member, American Bar Association
- Member, Urban Land Institute

Awards & Recognitions

- Recognized in the 2024 edition of *Best Lawyers in Canada®* (Real Estate Law).

Bar Admission & Education

- British Columbia, 2011
- New York, 2009
- LLB, University of British Columbia, 2008
- BBA (Finance and Marketing), Simon Fraser University, 2004

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As the largest, truly full-service Canadian law firm, Borden Ladner Gervais LLP (BLG) delivers practical legal advice for domestic and international clients across more practices and industries than any Canadian firm. With over 725 lawyers, intellectual property agents and other professionals, BLG serves the legal needs of businesses and institutions across Canada and beyond – from M&A and capital markets, to disputes, financing, and trademark & patent registration.

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