



# Close transactions with greater speed, efficiency and confidence

Improve the service delivery to your clients with streamlined, accurate, technology-enabled support. Large volumes of transactions can place a significant strain on in-house resources and business teams. Even if routine, these transactions still require a considerable time investment and expose lenders to risk. Borrowers demand price certainty and are attracted to lenders that offer the most competitive offering.

## Beyond Lending will help you:



### Turn documents around more quickly

Greater speed means gaining a competitive advantage. Get quick preparation and review on even your most time-sensitive files.



### Drive stronger outcomes

Make your time count by focusing resources on the priorities that add greater value to your transactions' success.



### Protect your business and reduce risk

Capture every relevant detail with clear, consistent and comprehensive templates, guidelines and processes, backed by AI automation to improve accuracy.



### Ensure files use the latest documentation

Make sure negotiations are aligned with the latest terms and conditions using centralized document management between teams.



### Strategize more effectively

Improve financial and operational outcomes with accurate time and cost using predictable and efficient processes.

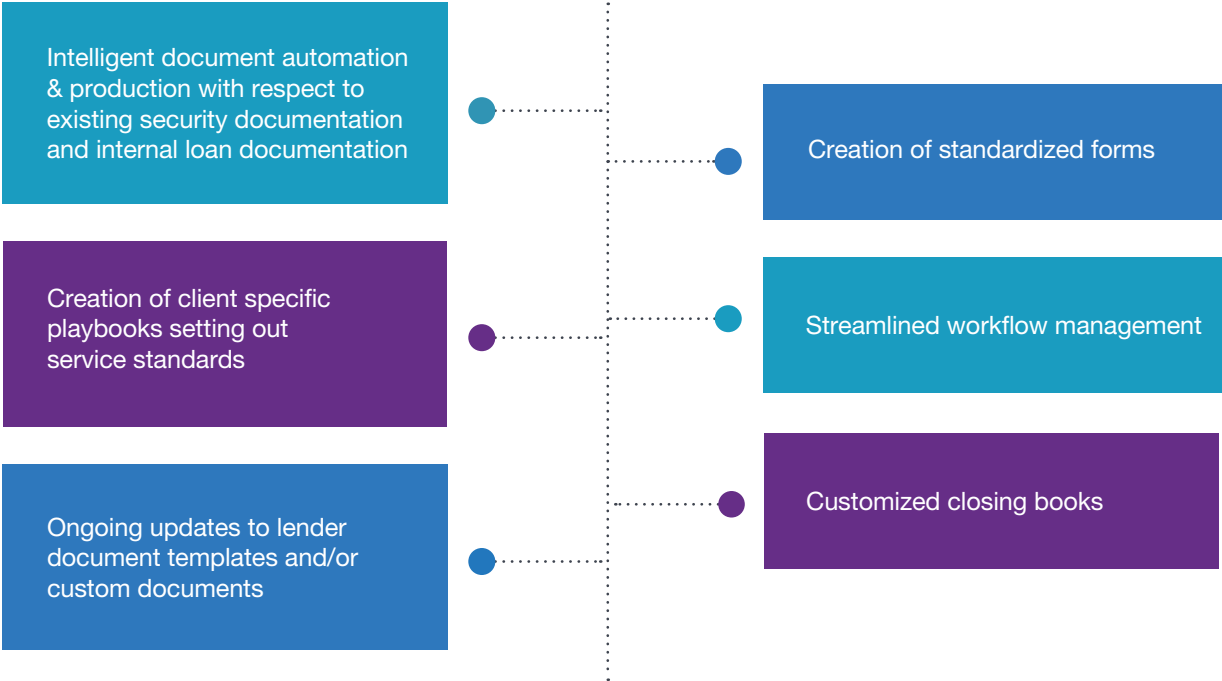


### Improve your performance

You're backed by a trusted team of lending professionals that act as an extension of your counsel at every step of the way.

# Beyond Lending

## Our Service Offerings



## Working with you to give you more control and confidence

Beyond Lending is a team of lending professionals offering a bespoke solution to the time-old problem of how to manage portfolio lending work efficiently, while minimizing risk and providing price predictability. Beyond Lending will build a customized program, tailored to your standards and requirements, freeing up your resources to pursue more strategic work.

By using a core team of specialized BLG legal professionals, standardized workflow processes, and by leveraging technology for intelligent document production, we are able to improve each transaction by:

- accelerating your average turn around time by reducing time spent on documentation and file review
- improving accuracy
- ensuring quality of work by having the right level of legal review
- alleviating pressure on internal resources
- providing your clients with improved cost certainty
- eliminating errors



# Beyond Lending

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## Beyond Lending Team



**Patrick Mah**  
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Patrick's practice focuses on corporate finance. He has particular expertise in:

- banking
- commercial and corporate lending
- real estate finance

He acts for borrowers, financial institutions, administrative agents and sponsors. He advises clients on a wide range of transactions—from bilateral facilities to cross-border syndicated facilities—and works across a variety of sectors.



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Aarabhi has worked for borrowers, lenders, developers, landlords and tenants on various matters including development, acquisitions, dispositions, leasing and secured debt financing.

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